

ACT Seminar 68 Economic Outlook

Jim Meil Principal, Industry Analysis February 22, 2023

Big Picture Summary

- *Recession lite* may have started; then again, maybe not
- Sector variance make this "R" a different beast
 - -Trouble in housing, tech, retail (inventories)
 - -Cars, consumers, mfg soft but ahead of the average "R"
- Inflation relief = Fed hikes slow H1; drop rates H2?
- Focus increases on H2, as to whether it's R, or post-R



Good news, bad news

Bad news

- Interest rates impact Main Street 6 mo lag
- Consumers anxious, but...
- Inventories in retail too high
- Housing peaked a year ago & still declining
- Diesel not following crude prices down
- New tech sector layoffs almost daily
- Politics DC circus, House Speaker vote
- China more difficult than ever
- Rus-Ukr war drags on, no end in sight

Good news

- <u>Recent data flow upbeat</u>
- ...anxious consumers are spending
- Super strong job market
 - unemployment 3.4%
 - 11 million jobs open, near a record
- Inflation gradually retreating
- Pent-up demand for autos, CV, and other durables
- Energy prices down from peak
- COVID severity declining in NA



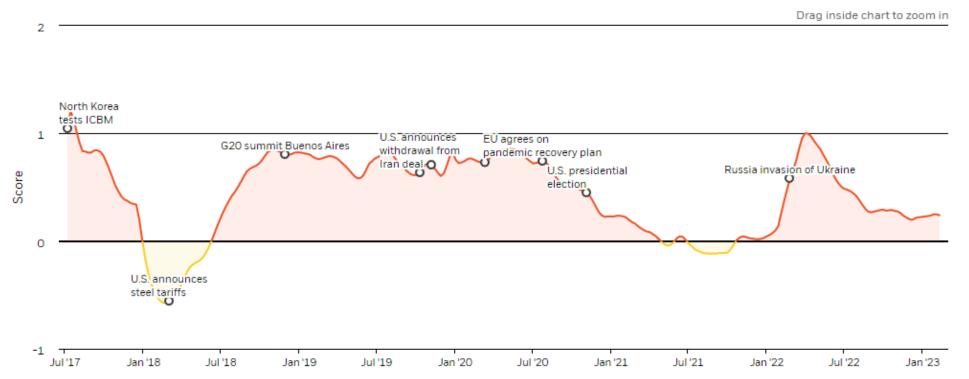
Lessons from equities 2022 down 19%, 2023 ytd up 7.5%





High risks of de-globalization, COVID, Rus-Ukr now easing BlackRock global geopolitical risk indicator July 2017 to date

Global indicator



Forward-looking estimates may not come to pass. Source: BlackRock Investment Institute. February 2023. The BlackRock Geopolitical Risk Indicator (BGRI) tracks the relative frequency of brokerage reports (via Refinitiv) and financial news stories (Dow Jones News) associated with specific geopolitical risks. We adjust for whether the sentiment in the text of articles is positive or negative, and then assign a score. This score reflects the level of market attention to each risk versus a 5-year history. We use a shorter historical window for our COVID risk due to its limited age. We assign a heavier weight to brokerage reports than other media sources since we want to measure the market's attention to any particular risk, not the public's.

Source: BlackRock Geopolitical Risk Dashboard

https://www.blackrock.com/corporate/insights/blackrock-investment-institute/interactive-charts/geopolitical-risk-dashboard#risk-indicator



CBO warns of July debt ceiling default risk

...

← Tweet



The Wall Street Journal @WS1

The U.S. could default as soon as July if the debt ceiling standoff isn't resolved, the Congressional Budget Office said



wsj.com

U.S. Could Default as Soon as July if Debt-Ceiling Standoff Isn't Resolved The CBO said the extraordinary measures to keep paying the government's bills could run out before July if its expectations for tax revenue are off. Tight November election results empower House of Representative extremists

Chaotic House Speaker vote as portent of July snafu



Inflation: gradual retreat in CPI





Interest rates up over most of 2022... ...but mixed story in last 4 months





Fed is not done – Powell Feb 1 press conf

...

← Tweet



Nick Timiraos 🤣 @NickTimiraos

Key takeaways from Powell's press conference:

"We are talking about a couple more" rate increases.

"We're going to be cautious about declaring victory and sending signals that we think the game is won."

"Certainty is just not appropriate here."



Q Search Twitter

Relevant people

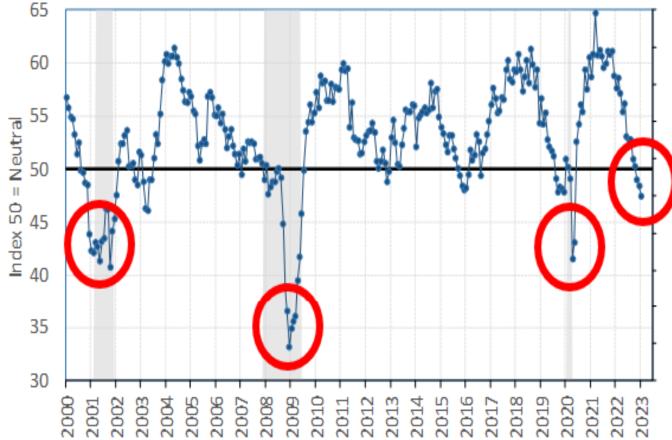




Chief economics correspondent, The Wall Street Journal • Author, "Trillion Dollar Triage"



ISM Purchasing Managers approaches recession territory



ISM Manufacturers Purchasing Managers Index



Index	Series Index Jan	Series Index Dec	Percentage Point Change	Direction	Rate of Chang	
Manufacturing PMI [®]	47.4	48.4	-1.0	Contracting	Faster	
New Orders	42.5	45.1	-2.6	Contracting	Faster	
Production	48.0	48.6	-0.6	Contracting	Faster	
Employment	50.6	50.8	-0.2	Growing	Slower	
Supplier Deliveries	45.6	45.1	+0.5	Faster	Slower	
Inventories	50.2	52.3	-2.1	Growing	Slower	
Customers' Inventories	47.4	48.2	-0.8	Too Low	Faster	
Prices	44.5	39.4	+5.1	Decreasing	Slower	
Backlog of Orders	43.4	41.4	+2.0	Contracting	Slower	
New Export Orders	49.4	46.2	+3.2	Contracting	Slower	



Housing in recession

Fallout on building materials, appliances, furnishings





Tech layoffs in multiple 10,000s Not just software...Dell, HP, Intel, Cisco, IBM, and others

Top 10 U.S. Tech Companies in Terms of Layoffs, 2022-23

Google now ranks as the tech company with the second-highest number of layoffs.



TECH IS VULNERABLE

Layoffs have knock-on impact in housing – Bay Area, Seattle, Portland, other

INCLUDES ALL LAYOFFS ISSUED SINCE JANUARY 2022

SOURCE: THE STANDARD RESEARCH FROM NEWS REPORTS AND LAYOFFS.FYI, REVISED JAN. 20, 2023



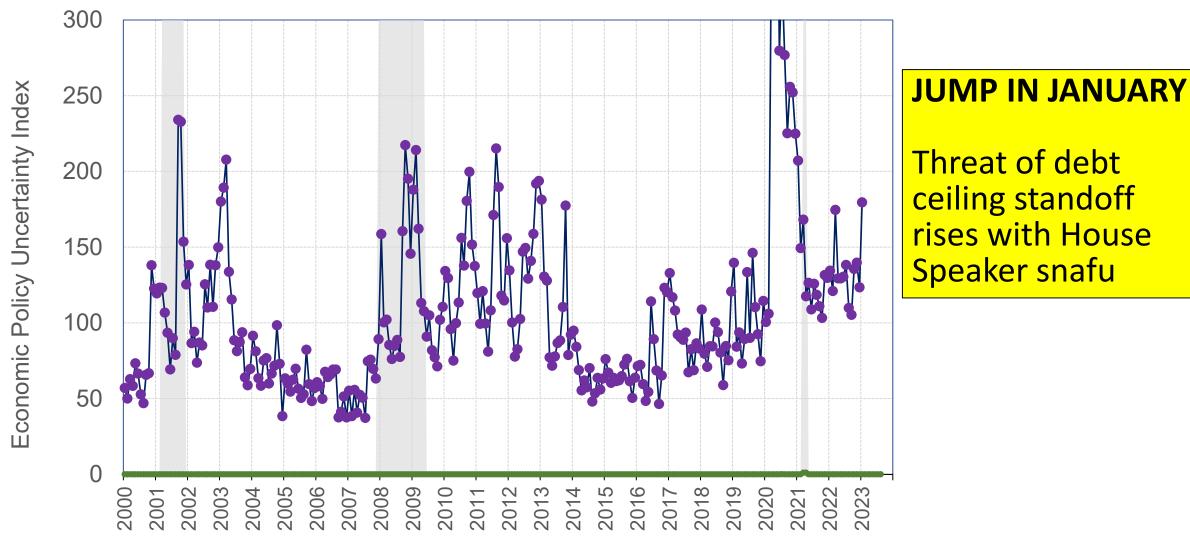


Purchasing Managers Indexes Swimming in a sea of yellow

										ſ					
	Last 12 Months												>54		
												Above			
	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23		Trend
Global	53.2	53.6	52.9	52.3	52.3	52.2	51.1	50.3	49.8	49.4	50.6	48.7	49.1		Henu
United States	55.5	57.3	58.8	59.2	57.0	52.7	52.2	51.5	52.0	50.4	47.7	46.2	46.9		51-54
Canada	56.2	56.6	58.9	56.2	56.8	54.6	52.5	48.7	49.8	48.8	49.6	49.2	51.0		
Mexico	46.1	48.0	49.2	49.3	50.6	52.2	48.5	48.5	50.3	50.3	50.6	51.3	48.9		Tuend
Eurozone	58.7	58.2	56.5	55.5	54.6	52.1	49.8	49.6	48.4	46.4	47.1	47.8	48.8		Trend
Germany	59.8	58.4	56.9	54.6	54.8	52.0	49.3	49.1	47.8	45.1	46.2	47.1	47.3		
France	55.5	57.2	54.7	55.7	54.6	51.4	49.5	50.6	47.7	47.2	48.3	49.2	50.5		45-51
Italy	58.3	58.3	55.8	54.5	51.9	50.9	48.5	48.0	48.3	46.5	48.4	48.5	50.4		
Spain	56.2	56.9	54.2	53.3	53.8	52.6	48.7	49.9	49.0	44.7	45.7	46.4	48.4		Flat
UK	57.3	58.0	55.2	55.8	54.6	52.8	52.1	47.3	48.4	46.2	46.5	45.3	47.0		Tat
Russia	51.8	48.6	44.1	48.2	50.8	50.9	50.3	51.7	52.0	50.7	53.2	53.0	52.6		
Japan	55.4	52.7	54.1	53.5	53.3	52.7	52.1	51.5	50.8	50.7	49.0	48.9	48.9		<45
China	49.1	50.4	48.1	46.0	48.1	51.7	50.4	49.5	48.1	49.2	49.4	49.0	49.2		
India	54.0	54.9	54.0	54.7	54.6	53.9	56.4	56.2	55.1	55.3	55.7	57.8	55.4		Recession
Brazil	47.8	49.6	52.3	51.8	54.2	54.1	54.0	51.9	51.1	50.8	44.3	44.2	47.5		



US Economic Policy Uncertainty Index



Source: "Measuring Economic Policy Uncertainty" by Scott Baker, Nicholas Bloom and Steven J. Davis at www.PolicyUncertainty.com. These data can be used freely with attribution to the authors, the paper, and the website.



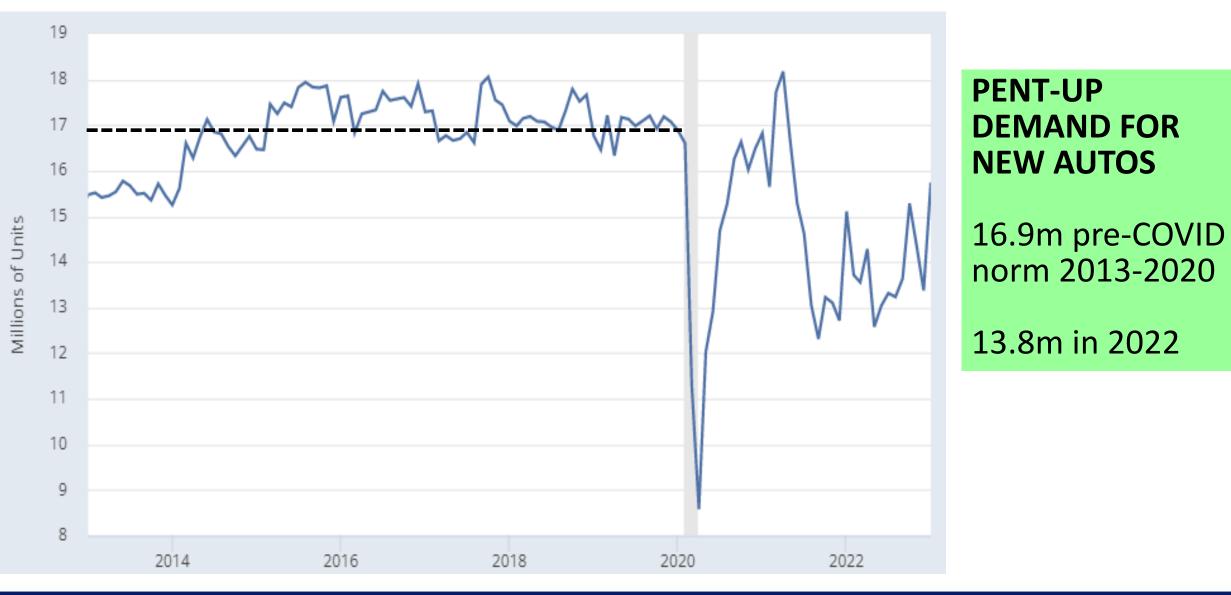
© ACT RESEARCH 2023

Super-strong labor market





Buyers still lining up for new autos





No swan dive for interest-rate sensitive cap goods

(like Classes 4 to 8 trucks)



PENT-UP DEMAND FOR CAPITAL EQUIPMENT

Flat lining, no collapse like Great Recession, COVID Recession, even 2015-2016 retreat

Note: Data series Census M3 Capital Goods excluding Aircraft, deflated by PPI Capital Equipment (Private)



Summary Indicator Forecast Table

		FORECAST				
	2020	2021	2022	2023	2024	
	Actual	Actual	Actual	Forecast	Forecast	
Real GDP	-2.8	5.9	2.1	0.3	2.1	
Consumer Spending	-3.0	8.3	2.8	1.3	2.0	
Capital Spending	-4.9	6.4	3.6	-1.1	2.2	
Equipment	-10.5	10.3	4.3	-2.3	4.4	
Structures	-10.1	-6.4	-7.4	-2.0	-2.0	
Intellectual Property	4.8	9.7	8.7	2.0	2.0	
Residential Investment	7.2	10.7	-10.7	-12.8	4.5	
Government Consumption	2.6	0.6	-0.6	2.1	1.4	
Net Exports (2012 \$B)	-923	-1233	-1355	-1255	-1262	
Mfg Industrial Production	-6.3	5.8	3.2	-1.9	-2.0	
Housing Starts (M)	1.38	1.60	1.56	1.35	1.44	
US Light Vehicle SIs (M)	14.5	14.9	13.8	14.7	15.0	
NA Lt Veh Production (M)	13.0	12.9	13.2	14.7	14.9	
Unemployment Rate (%)	8.1	5.4	3.6	3.9	4.3	
90 Day Treasury Yield	0.4	0.0	2.0	4.5	3.5	
10 Year Treasury Yield	0.9	1.4	3.0	3.7	3.3	
GDP Deflator	1.3	4.5	7.0	3.6	2.4	
Percent Changes except where indicated Updated February 10,						

Made early recession call in July 2022...

Some doubts creeping in with startof-2023 strength



Big Picture Summary

- *Recession lite* may have started; then again, maybe not
- Sector variance make this "R" a different beast
 - -Trouble in housing, tech, retail (inventories)
 - -Cars, consumers, mfg soft but ahead of the average "R"
- Inflation relief = Fed hikes slow H1, drop rates H2?
- Focus increases on H2, as to whether it's R, or post-R





ACT Research Company 4440 Middle Road Columbus, IN 47203

Phone: (812) 379-2085 Fax: (812) 378-5997 Email: trucks@actresearch.net *www.actresearch.net*



© ACT RESEARCH 2023

